



Who can help with a business transfer in Sweden?

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A number of organizations in Sweden provide advisory services and support for business transfers. Some services are free of charge while other charge fees.

Guides for business transfer

Some organizations offer free guides and tips about business transfers.

- [Download](#) Almi's guide about buying a business.
- [Download](#) Ludvig & Co's step by step guide for transferring a family business to the next generation.
- [Danskebank](#) offers guides and tips about preparations for a business transfer.
- [Företagarna](#) offers tips about the business transfer process.
- [Verksam.se](#) offers information about buying a business. They also have information about selling a [sole trader business](#) (enskild näringsverksamhet), [trading partnership company](#) (handelsbolag) and a [limited liability company](#) (aktiebolag).
- [LandshypotekBank](#) offers tips about transferring a family business to the next generation.

General support

Almi, Nyföretagarcentrum, and Connect Sverige support SMEs and can help with a business transfer. They also provide webinars, training, and information meetings about selling and buying businesses.

- [Almi](#)
- [Nyföretagarcentrum](#)
- [Connect Sverige](#)

Legal and financial support

Most banks and audit firms can provide support with law, tax, and finance issues during business transfers.

Supports sellers and successors:

- [Swedbank](#)
- [Nordea](#)
- [PWC](#)

Supports sellers:

- [Ludvig & Co](#)
- [SEB](#)
- [Handelsbanken](#)

Mergers & Acquisitions Companies

M&A Companies advise and support the selling and buying processes during business transfers.

- [Carnegie](#)
- [Censor](#)
- [Ekenberg & Andersson](#)
- [Euc](#)
- [Excore](#)
- [Exitpartner](#)
- [Freja partner](#)
- [HDR partners](#)
- [Länia](#)
- [Svensk företagsförmedling](#)

Finding businesses for sale

Several sites show available business, properties, and land for sale.

- [Bolagsplatsen](#) is Sweden's biggest marketplace for business transfers.
- [Svensk företagsförmedling](#) is another big marketplace for business transfers.
- [Objektvision](#) shows available companies, properties, and land for sale in Sweden.
- [Blocket](#) is a selling and buying site. Companies can post an ad that their company is for sale and potential buyers can post an ad that they are looking for a specific business to buy.
- [Exitpartner](#) shows available companies for sale and buyers that have requests for specific businesses.
- [Länia](#) shows available companies for sale.
- [Ludvig & Co](#) provides forestry and agricultural properties and businesses for sale in Sweden.
- [Euc](#) specializes in business transfers in the café, restaurant, hotel and retail industry.

Business transfers within the agriculture and farming sector

Some organizations are specialized in advisory business transfers in the agriculture and farming sector.

- [LandshypotekBank](#) is specialized in agriculture and forestry. They finance investments and entrepreneurial advancements that will develop the countryside.
- [Hushållningssällskapet](#) is an NGO that supports agricultural economic development in Sweden. They offer legal advice to farmers.
- [Ludvig & Co](#) provides legal and financial advisory when transferring a family business to the next generation.

Book recommendations

There are several books in Swedish about business transfers.

- [Framgångsrika ägarskiften](#)
(2018) by Satish Sen and Roland Dansell
- [När företaget går vidare i familjen: Guide till ett lyckat generationsskifte](#)
(2018) by Annika Hall
- [Tillväxt till salu](#)
Excore
- [Ägarskifte och generationsskifte: i företag och lantbruk](#)
(2020) by David Gustafsson and Björn Lundén
- [Handbok för generationsskifte: familjen, samtalen och den personliga vägen till beslut](#)
(2017) by Erik Hedblad

Podcasts recommendations

There are several podcasts in Swedish that discuss business transfers.

- [Exitpodden](#) – En podd för dig som ska sälja ditt företag
- Styrelsepodden – [Avsnitt 15: Framgångsrika ägarskiften med Roland Dansell och Satish Sen](#)
- Företagarpodden – [Avsnitt 95: Köpa företag – så funkar det!](#)
- LRF Podden – [Avsnitt: Ägarskifte](#)
- Landet – [Avsnitt 3: Banker och ägarskiften](#)
- Mitt lantbruk – [Avsnitt 19: Panelsamtal om ägarskifte från Borgeby fältdagar](#)